



CREDIT APPLICATION TERM SHEET

This Credit Application Term Sheet applies to credit requested from Solterra Solutions, LLC ("Solterra" or "Broker") for transportation brokerage, warehousing brokerage, and related services.

Credit Request, Authorization, Customer Affirmations. By submitting a credit application, Customer authorizes Solterra to contact the credit references, banking institutions, and other references provided by Customer to verify credit history and current credit status. The application is a nonbinding request for credit and does not obligate Solterra to extend credit. Solterra may approve, adjust, suspend, reduce, or withdraw credit at any time in its discretion. Customer affirms that all information provided to Solterra is true, current, and complete; that Customer is solvent and has authority to tender freight for transportation; and that Customer is not subject to any bankruptcy proceeding, open lawsuit, judgment, lien, or similar claim that would affect its ability to satisfy its obligations. Customer will promptly notify Solterra of any material change in ownership, financial condition, or application information.

Broker Status. Solterra is a non-asset-based transportation broker specializing in photovoltaic (PV), solar, and renewable energy logistics. Solterra arranges transportation through independent third-party motor carriers and does not operate as a motor carrier. Any reference to Solterra on a bill of lading or shipment document is for administrative convenience only and does not change Solterra's broker status.

Payment Terms. Unless Solterra approves different payment terms in writing, invoices are due Net 30 from the invoice date. Past-due balances may accrue interest at 1.5% per month, or maximum permitted by applicable law, whichever is less. Customer is responsible for all reasonable costs of collection, including attorney fees, court costs, and collection expenses, incurred by Solterra in recovering unpaid amounts.

Rates & Billing Adjustments. Rates are quoted based on the information provided by Customer, including routing, commodity, weight, dimensions, value, site conditions, and requested accessorials. Customer must provide accurate shipment information before booking. If the actual shipment details, site conditions, or required services differ from the information used to quote the shipment, Solterra may issue a billing adjustment. Customer remains responsible for reasonable additional charges resulting from inaccurate or changed details, including detention, reconsignment, or special handling.

Insurance. Solterra requires contracted motor carriers to maintain cargo liability coverage of at least \$100,000 per shipment, subject to applicable carrier policy terms, conditions, exclusions, and limitations. Because PV modules, inverters, batteries, racking, transformers, and related equipment may exceed standard cargo limits, Customer must provide advance written notice before tendering any shipment valued above \$100,000. Upon timely notice, Solterra will work with Customer to evaluate available increased coverage or risk-management options. Increased coverage is not effective unless confirmed in writing by Solterra.

Claims. Customer must provide timely written notice of any cargo loss, shortage, or damage in accordance with Solterra's Master Brokerage and Warehousing Terms and Conditions and any applicable carrier, warehouse provider, insurance, or legal requirements. Solterra may assist in coordinating claims with the applicable motor carrier or warehouse provider, but Solterra does not assume motor carrier, warehouse provider, or insurer liability by assisting with a claim. Any claim payment by Solterra will result in an assignment to Solterra of Customer's rights and interests in that claim to the extent of Solterra's payment.

Invoice Disputes, Shipment Cancellations. Customer must provide written notice of any invoice dispute within five (5) business days after receipt of the invoice, with reasonable detail and supporting documentation. Undisputed amounts remain due according to the stated payment terms. Customer may cancel a scheduled shipment without cancellation charge if written cancellation notice is received at least twenty-four (24) hours before the scheduled pickup. Cancellations within twenty-four (24) hours of scheduled pickup may be subject to a cancellation fee of up to ten percent (10%) of the quoted line-haul amount, plus any reasonable costs already incurred or charged by the contracted motor carrier, unless a project-specific SOW, Rate Confirmation, or written confirmation states otherwise, or unless Solterra has already incurred non-cancellable carrier, warehouse, permit, escort, or other third-party costs.

Terms Incorporated by Reference. Solterra's Master Brokerage and Warehousing Terms and Conditions, available at www.solterrasol.com/terms, are incorporated by reference into this Credit Application and apply to all transportation brokerage, warehousing coordination, project logistics, and related services arranged by Solterra, except to the extent modified by a signed customer-specific agreement, Statement of Work, Rate Confirmation, or other written confirmation issued or accepted by Solterra in accordance with the Master Terms.

Electronic Signatures. Customer agrees that any electronic signature, checkbox, click-through acceptance, typed name, or other electronic action used to submit or approve the credit application has the same legal effect as a handwritten signature. Customer agrees that no third-party certification or verification is required for the electronic signature or acceptance to be binding.

Governing Law, Jurisdiction. This Credit Application Term Sheet and related transactions are governed by the laws of the State of North Carolina, except to the extent preempted by applicable federal transportation law. Customer consents to jurisdiction and venue in the state or federal courts located in Wake County, North Carolina, as applicable, and waives objections to such jurisdiction or venue.



CUSTOMER APPLICATION

Complete all applicable fields. Solterra will use this information solely to evaluate credit and establish billing requirements.

1. COMPANY INFORMATION			
LEGAL BUSINESS NAME		DBA / TRADE NAME	
FEDERAL TAX ID (EIN)	DATE BUSINESS STARTED	WEBSITE URL	
PHYSICAL ADDRESS			
CITY		STATE	ZIP CODE
REQUESTED CREDIT LIMIT \$		EXPECTED MONTHLY VOLUME \$	

2. ACCOUNTS PAYABLE & BILLING		
ACCOUNTS PAYABLE CONTACT NAME	DIRECT PHONE	EMAIL
BILLING ADDRESS <i>If different from physical address</i>		
CITY	STATE	ZIP CODE
PREFERRED PAYMENT METHOD ☐ ACH ☐ Wire ☐ Check ☐ Other	THIRD-PARTY PAYMENT PROCESSOR <i>Name / platform</i>	
REQUIRED DOCUMENTS FOR PAYMENT ☐ POD ☐ BOL ☐ Commercial Invoice ☐ Packing List ☐ Other		

3. TRADE REFERENCES · Provide 2–3 references; may be waived for public companies or with Solterra approval			
REFERENCE 1 — COMPANY NAME	CONTACT NAME	PHONE	EMAIL
REFERENCE 2 — COMPANY NAME	CONTACT NAME	PHONE	EMAIL
REFERENCE 3 — COMPANY NAME	CONTACT NAME	PHONE	EMAIL

4. AUTHORIZATION & SIGNATURE	
☐ Customer affirms that the information provided is accurate and authorizes Solterra to contact the references and institutions listed above. Customer acknowledges that Customer has had an opportunity to review Solterra's Master Brokerage and Warehousing Terms and Conditions at www.solterrasol.com/terms and agrees that those terms apply to services arranged by Solterra.	
AUTHORIZED SIGNATURE	DATE
PRINTED NAME	TITLE